

Course: Bankruptcy Management						
module/course code IAB69048		Student workload X hours 510 Minutes / Week	Credits (ECTS) 4.53 ECTS	Semester 4-6	Frequency Odd and Even Semester	Duration X semester(s) 2x / Semester
		Types of Tutorial/Lecture/Response	Contact hours : 150 Minutes / Week		Independent study 360 Minutes / Week	Class size X students 30 students
1	Prerequisites for participation (if applicable) -					
2	Learning outcomes 1. Students are able to use and develop the concept of governance manage, manage, and make strategic decisions of companies experiencing bankruptcy. 2. Students are able to use economic, social, political, and economic concepts ethics from corporate bankruptcy to develop business ventures by understanding the ethical concepts and state bankruptcy laws. 3. Students are able to use information technology media in develop business units, conduct assessments and technical analysis of business bankruptcy. 4. Students are able to communicate and be responsible for policies taken both individually and in groups when reviewing case studies of corporate bankruptcy.					
3	Description: The Bankruptcy Management course is an optional course in the Business Administration Study Program, Universitas Brawijaya as an effort to develop students' potential in studying corporate bankruptcy, understanding bankruptcy ethics and law, and analyzing company valuation.					
4	Subject aims/Content 1. Introduction (Introduction to Bankruptcy) 2. Corporate Bankruptcy 3. Reorganization 4. Restructurisation 5. Company Rating 6. Bankruptcy Ethics 7. Corporate Governance in Distressed-Firm I 8. Corporate Governance in Distressed-Firm II 9. State Bankruptcy Law 10. Bankruptcy Case Study I 11. Bankruptcy Case Study II 12. Solvency Report					

	13. Company Bankruptcy Prediction 14. Multiple Discriminant Analysis: Bankruptcy prediction analysis techniques
5	Teaching methods 1. Lectures 2. Discussions 3. Group Works
6	Assessment methods 1. Task 2. Mid-Term Exam 3. Final-Term Exam 4. Quiz
7	Other information e.g. bibliographical references 2. Altman, E. I., Hotchkiss, E., & Wang, W. (2019). <i>Corporate financial distress, restructuring, and bankruptcy: analyze leveraged finance, distressed debt, and bankruptcy</i> . John Wiley & Sons. 3. Nugroho, S. A., & SH, M. (2018). <i>Hukum Kepailitan Di Indonesia: Dalam Teori dan Praktik Serta Penerapan Hukumnya</i> . Kencana. 4. Adriaanse, J., & Van der Rest, J. P. (Eds.). (2017). <i>Turnaround Management and Bankruptcy: A Research Companion</i> (Vol. 69). Taylor & Francis. 5. Gaughan, P. A. (2010). <i>Mergers, acquisitions, and corporate restructurings</i> . John Wiley & Sons. 6. Ratner, I., Stein, G. T., & Weitnauer, J. C. (2009). <i>Business valuation and bankruptcy</i> (Vol. 521). John Wiley & Sons. 7. PERPU No. 1 Tahun 1998. <i>Perubahan Atas Undang-Undang</i> 8. UU No. 37 Tahun 2004. <i>Kepailitan Dan Penundaan Kewajiban Pembayaran Utang</i>

Course: Business Planning and Development						
module/course code IAB69050		Student workload X hours 510 Minutes / Week	Credits (ECTS) 4.53 ECTS	Semester 4-6	Frequency Even Semester	Duration X semester(s) 2x / Semester
		Types of Tutorial/Lecture/Response	Contact hours : 150 Minutes / Week		Independent study 360 Minutes / Week	Class size X students 30 students
1	Prerequisites for participation (if applicable) -					
2	Learning outcomes 1. Students are able to use and develop concepts of governance, management, and make strategic decisions from companies in running a business. 2. Students are able to use the concept of planning and business development well. 3. Students are able to utilize information technology media in developing business units, conducting assessments and technical analysis of business development. 4. Students are able to communicate and be responsible for policies taken both individually and in groups When reviewing case studies of business planning and development					
3	Description: Business planning and development courses are elective courses in the Business Administration Study Program, Universitas Brawijaya as an effort to develop student potential in learning how to build a good business and how to develop business.					
4	Subject aims/Content 1. Strategy management and Entrepreneurship 2. Analyze 3. Industry and Market analysis 4. Marketing plan for a Business 5. Management Team planning and Company Structure for Business 6. Operational planning and Business Development 7. Financial Aspect Planning for a Business 8. Optimal Cash Flow Management 9. Aspects of Recruitment, Culture, Communication and How to Motivate Employees 10. Explanation of Alternative Sources of Debt Funding with Advantages and Disadvantages 11. Alternative sources of Funding 12. Capital Vanture Type 13. The process that goes through is related to Venture Capital 14. Business Plan Development					

5	Teaching methods <ol style="list-style-type: none"> 1. Lectures 2. Discussions 3. Group Works
6	Assessment methods <ol style="list-style-type: none"> 5. Task 6. Mid-Term Exam 7. Final-Term Exam 8. Quiz
7	Other information e.g. bibliographical references <ol style="list-style-type: none"> 2. Norman M, Scarborough, 2011. Efective Small Business Management, Chapter 2 3. Bruce R. Barringer, 2008, Preparing Effective Business Plans: An Entrepreneur Approach, Chapter 2&3 4. Gladstone, 2002, Venture Capital Handbook: An Entrepreneur's Guide to Raising Venture Capital, Revised and Updated Edition Chapter 3, 4, 5 , 6, and 7