Name :	Internation	onal Economics and	l Business				
module/course		Student	Credits	Semester	Frequency	Duration	
code		workload	(ECTS)	Jemester	requeriey	Daration	
			( /				
IAB820	05	510	4.53 ECTS	2	Even	1x per	
		(minutes/week)				semester	
- 		Types of	Contact hours :		Independent	Class size X	
		courses :			study	students	
		Face to face	150 minutes/week		360 minutes /	15 students	
		Independent			week		
		Study					
		Structured					
		Tasks					
	Ι						
1	' '						
2							
2	Learning outcomes:  1. CPMK1: Mastering and applying theories that use leadership and negotiation						
		pectives, including: cross-cultural theory, decision-making theory, and business					
ethics (S5, S7, KU5, KK1.2, KK2.6, PP1, PP2)  2. CPMK4: Able to identify and evaluate effective leadership and negotiation different situations (contexts (KLI2, KK2.2))				ation styles in			
				ation styles in			
	different situations/contexts (KU2, KK3.2) <b>3.</b> CPMK6: Improve leadership and negotiation skills and expertise (S5, S7, KU				ד עווד עעט ס		
			rsnip and nego	tiation skills and	i expertise (55, 5	17, KU3, KK3.2,	
	-	PP2)			-l- : 4l £: -l -l - £ l		
		K7: Able to analyze	e and evaluate e	empiricai researd	ch in the field of i	leadership and	
	negotiation (KU2, PP4)						
3	Descripti	on :					
	This course discusses the main topics related to global business, the relationship				nship between		
as strate internatio internatio		ent and business across states and economic dynamics between countries as well					
		egies in global international business including; international trade theory,					
		onal trade policy, open macroeconomics and foreign direct investment,					
		onal macroeconomic policy, business operations and international business					
4	strategy Subject sims/Content.						
4	Subject aims/Content:  1. preliminary						
	-						
		al Economy	makes so to				
		e, Comparative Adv	_	•			
		al Trade and Invest	ment Environm	ient			
		al Capital Market					
		ign Exchange Syste	•				
		national Monetary	•				
	_	onal Economic Integ	gration				
		ign Market Entry;					
		tutional and Ethics					
	-	ort, Import and Free					
	<b>12.</b> Glob	al Human Resource	Management				

	12 Production and Logistics:					
	13. Production and Logistics;					
	14. Network strategy in the global economy					
5	Teaching methods:					
	Lectures are held face-to-face by lecturers for (150 minutes) x 14 meetings					
6	Assessment methods: Group presentation 20% Individual contribution 10%					
	Mid-Term Exam 30%					
	Final-Term Exam 40%					
7	Other information e.g. bibliographical references :					
	1. Main:					
	a. Hill, Charles WL (2013), International Business: Competing in The Global					
	Marketplace, 9th ed, McGraw-Hill: USA.					
	b. Krugman, Paul R., Obstfeld, M., Melitz, Marc J. (2015), International Economics:					
	Theory and Policy, Tenth edition, Pearson Education Limited, England.					
	c. Rose, PS, Marquis, MH, & Lu, J. (2009). Money and capital markets. China					
	Machine Press.					
	2. Supporter					
	a. The Business Environment (5th Edition). Ian Worthington and Chris Britton. 2006					
	<ul> <li>b. Organizations and The Business Environment (2nd Edition). David Campbell and Tom Craig. 2005</li> </ul>					
	c. Global Business Today (5th Edition). Charles W.L. Hill. 2008.					
	d. Brooks, I., Weatherston, J., & Wilkinson, G. (2004). The international business					
	environment. Pearson Education.					
	e. Nickels, WG, McHugh, JM, & McHugh, SM (2008). Understanding Business 9th ed. McGraw-Hill Irwin: New York, NY.					
	f. Craig, T., & Campbell, D. (2012). Organizations and the business environment.					
	Routledge.					
	g. Hill Charles, WL (1998). Global business today/Charles WL Hill. University of Washington.					
	h. Eichengreen, B. (2019). Globalizing capital: a history of the international monetary					
	system. Princeton University Press.					
	<ol> <li>i. Sparrow, P., Brewster, C., &amp; Chung, C. (2016). Globalizing human resource management. Routledge.</li> </ol>					